

Ck√Mate Cost Justification

✓ **General Staffing Efficiencies**

1. All patient related data stored in a shared database
2. Networked environment allows all users to access data when needed. No hunting for patient files.
3. Database approach eliminates the need to use “sticky notes” in patient files.
4. More patients can be processed with smaller staff.
5. Automated reporting functions.

* Savings equivalent of at least ½ FTE, or \$18,000 - \$24,000 annually.

✓ **Improves Cash Flow / Stops Lost Revenue**

1. Operations reports highlight pending patients that are sometimes “lost”.
2. Revenue reports identify slow payors and uncollected revenue.
3. Milestone reports highlight bottlenecks in patient flow.

* Savings of 1 patient per year translates to \$20,000 - \$50,000 annually.

✓ **Increase Revenue**

1. Provides information to view effective and ineffective marketing programs.
2. Visibility to under producing and declining physician volumes.
3. Marketing reports highlight volume by diagnosis.

* Increased patient volume by 1 translates to \$20,000 - \$50,000 annually.